



Face 2 Face: Observation, Interviewing and Rapport Building Skills: an Ex-Secret Service Agent's Guide

Mike Roche

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"Face 2 Face is the kind of book I wish had been available when I started my career. When it comes to learning how to enhance observations skills, read other people, and increase your rapport building, Mike Roche's book is masterful." Joe Navarro, author of the international best seller, What Every Body is Saying. Don't you want to become your conversational partner's next best friend? Despite the deterioration of socialization in the community and the exponential acceleration of social media, people still desire human interaction. We crave warm conversations, deeper connections and stable friendships. Employment, dating, business deals, and social gatherings depend upon Face 2 Face connections. Networking accounts for seventy percent of filling job vacancies, as well as the majority of business deals. We all desire a sense of belonging. Don't you want to capitalize on every opportunity you have to meet someone Face 2 Face, so that you can make a difference in their life, as well as yours? We want relationships based upon trust and make the most of the first impressions, while striving for commonality with our conversational partners. Face 2 Face is a comprehensive guide to an integrative approach of interpersonal rapport building leveraged upon enhanced observation skills.

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