



# Rewarding Teams : Lessons From the Trenches

*Glenn M. Parker, David Zielinski, Jerry McAdams*

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Using actual case studies from a variety of leading companies, Rewarding Teams provides a blueprint for building team reward programs that spur development and success. The book focuses on the three most important types of team-based rewards programs--recognition plans, project team incentives, and group incentives--offering readers detailed advice on how they can create and implement such programs themselves. Twenty-seven profiles of team reward and recognition plans from today's top companies give readers an in-depth look at how these plans work in actual practice. They also provide the basis for the set of best principles included in the final chapter.

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